

Sage Cover

Your Protection In Mind

CASE STUDY:

UPGRADING WITHOUT SAGE COVER VS. UPGRADING WITH SAGE COVER

Client X bought the following modules last 1 July 2007 and Sage Cover is expiring this 30 June 2008:

Module	UPGRADE WITHOUT SAGE COVER	New Sage Cover Service Period	UPGRADE WITH SAGE COVER
	SRP		Annual Fee
General Ledger	USD 1,250.00	1/7/2008 - 1/7/2009	USD 225.00
System Manager	USD 1,250.00	1/7/2008 - 1/7/2009	USD 225.00
Multicurrency	USD 1,250.00	1/7/2008 - 1/7/2009	USD 225.00
Pervasive Lanpak 1-user	USD 1,250.00	1/7/2008 - 1/7/2009	USD 225.00
Pervasive Lanpak 1-user	USD 1,250.00	1/7/2008 - 1/7/2009	USD 225.00
TOTAL SRP	USD 6,250.00**		
		1-YEAR RENEWAL AMOUNT	USD 1,125.00^

PLUS, YOU CAN CHOOSE YOUR SAVINGS with Multi-Year Discounts:

2-year renewal (get 5% discount)	USD 1,608.75
3-year renewal (get 10% discount)	USD 1,012.50
5-year renewal (get 15% discount)	USD 956.25

Latest version is released 25 August 2008. Client X, upon renewing Sage Cover, will then enjoy the benefits of the latest version of our software AT NO ADDITION - AL COST.

**amount client X has to pay to get latest version without Sage Cover

^amount client X has to pay to get latest version through Sage Cover

Don't miss out the benefits of Sage Cover. Call our Sage Cover Representative now for more information.

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WHAT IS SAGE COVER?

Sage Cover is our umbrella brand for comprehensive software service and assurance.

Running a business in today's dynamic environment, you have a lot to worry and think about on a daily basis. That's why we designed Sage Cover, our software maintenance plan, to be a no-brainer.

WHO ARE ELIGIBLE?

The initial year of Sage Cover is included with the product purchase. After the initial year, customers are encouraged to renew their membership in order to continue receiving all of the benefits of the program including automatic notification of software updates and convenient delivery options for software upgrades.

WHAT ARE THE BENEFITS OF SAGE COVER?

Save Money. Just a small percentage of your module SRP compared to buying upgrade licenses at full price. Why pay more for upgrade alone when you can have Sage Cover for less?

Save Time. You need not to manually watch out for upgrades. We, Sage and your Business Partner, will notify you on software updates and will make new versions readily available to you as soon as they are released.

Protect Against Price Increase. When upgrade prices increase, you are already covered with Sage Cover. One-year and discounted multi-year subscription terms allow you to choose the degree of price protection that is right for your business – and can simplify budgeting.

Protect your investment. Because you are always running the most up-to-date software, you do not need to worry that your business-critical software may become obsolete.

Maximize productivity. With successful businesses comes successful software system. Your business always has the most advanced software available, so it always works as efficiently as possible.

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